

# Testimonials By End Users

## **ONE TRAY®** Customer Experience

### A Very Positive Experience for Efficiencies and Productivity

August 9, 2016

The ONE TRAY is a revolutionary product that is unmatched by any of their competitors. When the ONE TRAY was first presented to the SPD managers of the Cleveland Clinic, we were skeptical. Many questions were asked and still there were questions as to whether this was a product that was too good to be true. The product was new, but passed all the hurdles including FDA clearance and shelf life. The science behind the container is phenomenal.

It took a while for the Cleveland Clinic to recognize the advantages and the advancements it would produce in the world of Sterile Processing. Not only was the SPD staff excited about the technology, but so was the OR nursing staff for my facility. It was easy to see the advantages it afforded us to reducing our IUSS to zero. We have had that success for the last 15 months.

We also started looking at other options of use for the ONE TRAY. Loaner trays, especially orthopedic and spine trays, coming in later than expected create a huge burden for the already stressed and overworked employees. This does not allow SPD to properly inspect, wash, assemble, sterilize and cool those loaners so they can be used at the scheduled time. The ONE TRAY allows you to follow the proper cleaning processes but drastically cuts down the sterilization time. It also alleviates any chance of torn wrappers from moving the heavy loaner trays.

ONE TRAY has been a formidable opponent to the normal rigid containers. Currently, we plastic wrap containers housing trays to move from facility to facility. We are looking at the feasibility to use these containers for transporting instrument trays from one facility to another without having to totally reprocess the instruments.

This has been a very positive experience for efficiencies and productivity. I highly recommend this superb product.

Feel free to contact me with any questions.

Sincerely,

**Perry Starcovic, BA, CRCST**

Manager of Sterile Processing  
Cleveland Clinic – Marymount Hospital

## A Surgeon's Perspective

Over the past few months since South County Hospital has been utilizing ONE TRAY system I have witnessed a significant change in a multitude of areas. Due to the efficiencies with this system my surgical days have moved along much more quickly and without delays. Before using ONE TRAY, I would typically end a busy surgical day around 8-9:00pm. Now I leave the hospital around 5:30 to 6:00pm, which makes my job as a surgeon and a parent much easier. On some occasions I even have the option of adding another case to my schedule because of the extra time I have.

Along with the saved time to my schedule I have also noticed a change in the relations between SPD and the OR. Before I would constantly hear the OR complaining that SPD is taking too long to turn trays. Now all of my trays/sets are in the room before I am. We also no longer worry about holes with Blue Wrap or the need to Flash sterilize ANYTHING anymore. The Vendors I use for loaners trays love the ONE TRAY system as well because they no longer need to bring in extra sets in case there is an issue with Blue Wrap or anything else.

All in all my experience with ONE TRAY has been extremely positive. I highly recommend the ONE TRAY System to any facilities who are looking to become more efficient and maximize the surgical schedules. It has made my life as a surgeon much easier and less stressful.

Sincerely,  
**Robert C. Marchand, M.D.**



## Saved on Redundant Instrument Purchases

May 11, 2016

We have been using the ONE TRAY sterilization technology for almost two years. Prior to start up we have conducted intensive culture plate testing over a period of 5, 15, 25 and 30 days. We tested with the worst case scenario, orthopedic sets with lumens and just about every complex device we could find. Our end result after all tests was zero growth. This technology has been used at NEBH for almost two years now and we have successfully eliminated IUSS on two of our campuses and have reduced by 75% on our main. In the upcoming months we expect to be at 0% IUSS.

The usage of this technology and our decreased infection rate ensures that this technology is indeed successful. We have saved numerous dollars in redundant instrument purchases, reduced loaned instruments and have provided better care for our patients. The product meets all AORN and AAMI recommendations and has been a major asset in efficiency and best service to our patients. Feel free to contact me with any questions.

Best Regards,  
**Mark Duro, CRCST, FCS, IAHCSSM Approved Instructor**

Director of Sterile Processing  
New England Baptist Hospital  
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## A Positive Impact

April 22, 2016

ONE TRAY has had a positive impact on patient care, safety and expense at Middlesex Hospital. The device is FDA cleared for a minimum four-minute exposure time in a steam pre-Vac cycle with zero dry time required. This is achieved through a robust latching mechanism and hydrophobic filters that allow only steam in a vapor state to penetrate the filter. The device also has the highest vent to volume ratio of any container on the market. This allows rapid effective air removal and steam penetration.

Any liquid water contained within the device post sterilization is sterile water that has no chance of migrating from within or from outside the container.

While some CSSD / OR managers struggle with these concepts it is not new. There are other devices on the market that are specific for immediate use that use a pressure valve system that only open and close during the cycle. These devices leave liquid water in the container post sterilization. While limited in function and versatility, these devices have been on the market for years and have been proven safe and effective in regard to residual water that remains in the device.

With ONE TRAY, Middlesex hospital is now able to rapidly turn devices through effective planning and coordination of the surgical schedule. We can do more with less (run more cycles per day) and do so in a safe and effective manner. We are also able to accommodate unforeseen emergent needs that arise such as when instruments are dropped, packaging integrity issues (holes and wrappers and/or wetness), or when the sterile field is compromised causing turnover. This would have been classified as immediate use prior to this technology being available on the market.

In addition, we use this technology to containerize Spine and Ortho loaner trays that are used on a regular basis. This also eliminated holes, wetpack concerns and we reduced all sets to 25lbs. This was done using AAMI guidance (ST79).

Feel free to contact me if you have any further inquiries regarding the use of this game changing technology.

Sincerely,  
**David Jagrosse**  
Manager CSS Middlesex Hospital

AAMI ST79 voting member  
President IAHCMM  
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# ONE TRAY is for YOU!

June 29, 2016

It's about time!

The profession of Central Sterile has not seen new technology specific to their needs for many, many years. We now have an innovative solution that provides "One Standard of Care" to every patient we care for, and can shout out loudly the benefits of the ONE TRAY sterilization system. Morristown Medical Center Perioperative Services (CSS) located in Morristown New Jersey has been using ONE TRAY sterilization containers for 2-1/2 years with great success. We have experienced a significant decrease in immediate use steam sterilization, cost savings from not purchasing sterilization wrappers, no increase with patient infection rates, and the efficiencies of delivering terminally sterilized surgical sets to the operating room quickly and without compromises (holes, tears etc.).

If your Medical Center is experiencing finger pointing between the operating room and CS staffs as to whose fault it is that a case was delayed or cancelled because the wrappers had tears/holes, or the implant sets need a minimum of 4 – 5 hours of turn-around time, ONE TRAY is for you!

If your Medical Center has a limited budget to purchase additional high volume surgical sets, ONE TRAY is for you!

If your Medical Center receives loaner trays on a daily basis, ONE TRAY is for you!

I guarantee you that your experience with ONE TRAY will speed up your sterilization processes, and reduce most of your daily your frustrations; but above all else, it will increase your productivity and efficiencies. Safe quality driven patient care will be achieved with the use of ONE TRAY.

"Try it, you'll like it!"

Best Regards,

**John Meggs, MSc., CRCST**

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**ONE TRAY®**  
Sealed Sterilization Container